Farmer Business Developments plc Annual Report 2020



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# Chairman's Statement

# **RESULTS**

I am pleased to report to you that Farmer Business Developments plc ("the Group") performed strongly in 2020 recording a group profit before tax of €50.69m up from €16.08m in the prior year.

The Group's results for 2020 greatly benefitted from the recognition of the disposal of €97.72m of development land in Berlin held by our subsidiary, Bulberry Properties, with the final phased payment of €20m received in January 2021. In 2020, Bulberry distributed €21.76m to this Company, repaid €14m to minority shareholders and repaid external debt of €16.57m. The Berlin land sale left the Group with a strong balance sheet at year end 2020.



To assist shareholders in understanding our results, we have produced a Divisional Summary Statement below, which separates the results for the Group, and we explain the main elements before commenting on our main investments in more detail later.

Divisional Summary Statement	2020	2019
	€000s	€000s
FBD Hotels & Resorts EBITDA	(1,633)	13,699
Bulberry Properties EBITDA	56,383	4,499
Farmer Business Developments Investment EBITDA	1,725	(572)
Integration Costs (Heritage Hotel)	-	(765)
Depreciation	(3,985)	(3,835)
Profit Before Interest, Tax and Impairments	52,490	13,026
Impairment of hotel assets	(1,054)	-
Dividend income	-	4,466
Interest Income	1,017	1,016
Interest Expense	(1,762)	(2,428)
Profit before taxation	50,691	16,080
Shareholders' funds attributable to the owners	227,923	218,992

The Summary Statement shows the impact of Covid-19 on FBD Hotels & Resorts, which recorded a loss of €1.63m, compared to a profit of €13.70m in 2019.

The Berlin vehicle, Bulberry Properties, in which we have a 61% stake recorded a profit of €56.38m after completing €97.72m of land sales in 2020.

On the investment side, there was a  $\leq$ 1.73m net markup recorded in 2020.

Our dividend income for 2020 was nil (€4.47m in 2019) reflecting the decision of FBD Holdings plc not to proceed with its previously proposed dividend of 100c per share.

Interest income of  $\leq$ 1m mainly relates to the FBD Holdings Loan Note 5% coupon. The interest expense has fallen by  $\leq$ 0.67m to  $\leq$ 1.76m reflecting the lower debt levels in the Group.

This leaves our Group profit before taxation at a healthy €50.69m for 2020, up 215% on 2019 profit before tax of €16.08m.

Our Balance Sheet shows the value attributable to the shareholders was €227.92m at the end of 2020, up €8.93m or 4% for the year.

#### FBD HOLDINGS PLC

FBD Holdings plc produced a solid set of results for 2020, reporting a profit of €4.8m after providing €65m towards Covid-19 business interruption claims.

The underlying dynamics of the business remain strong with a solvency capital ratio of 197% providing a substantial capital buffer. Ordinary shareholders' funds at 31 December 2020 grew by 3% to €384m, with the net asset value per share increasing from €10.68 to €10.95 at the end of 2020.

On the stock market, the FBD Holdings plc share price closed the year at €7.50 per share, down from €8.70 on the previous year, resulting in a €10.24m drop in the book value of our 24.3% stake to €67m. Our €20m 10-year Loan Note at 5% coupon added during 2018 brings our total investment in FBD Holdings plc to €87m or 38% of our shareholder funds.

The strategy of FBD Insurance includes a strong focus on its core farm and SME customers and direct customer relationships, while maintaining underwriting discipline in a highly competitive market. The impact of the Covid-19 pandemic is continuing into 2021 and it is still unknown when full economic activity will return. The challenge for FBD Holdings plc is to maintain its strong performance and grow the business as the economy recovers in a measured way which delivers for its shareholders, including this Company. Our policy is to maintain our stake in FBD Holdings plc as a long-term investment.

## FBD INSURANCE DISCOUNT

I take this opportunity to remind our shareholders, who hold or acquire at least 10,000 ordinary shares in our Company, that their investment is recognised and rewarded through a discount of 10% on their general insurance premiums with FBD Insurance. FBD has a proven track record of delivering a superior product and service to its core farming customers.

# **REVIEW OF INVESTMENTS**

# A) FBD HOTELS & RESORTS ("FBDH&R")

The onset of Covid-19 in March 2020 has delivered the biggest challenge in the history of the global hospitality industry. It has resulted in widespread industry shutdowns over extended periods and all our locations have been severely impacted. FBDH&R has experienced the most challenging trading year in its history, with our Irish hotels closed for 25 weeks in 2020 and Spain virtually closed for 42 weeks from March 2020.

Overall Leisure Revenue fell by €39m or 62% in 2020 to €24m. Our Spanish resorts were hit harder than our Irish hotels as visitor numbers to Spain collapsed from 84 million people in 2019 to 19 million people in 2020 – a reduction of 77%.

Our property development activity with Taylor Wimpey in La Cala resort had a positive year in the circumstances with 32 built units sold and 46 units handed over for €4.1m to us. This property cash has been vital to reduce the cash deficits from our Leisure operations. Overall, FBDH&R's EBITDA for 2020 showed a loss of €1.63m versus a profit of €13.70m in 2019.

Liquidity has been the number one priority for FBDH&R, and it entered 2020 with strong cash reserves and a conservatively leveraged balance sheet from a record 2019. We enhanced our liquidity by deferring capital repayments on bank borrowings, adding new bank facilities, reducing costs where possible to a minimum and availing of all Government supports open to us. FBDH&R has not required any new direct support from the Group, which is indicative of its good quality assets, strong balance sheet and historical profitable trading performance with €15.75m in cash/liquidity at year end 2020.

As I write, the extremely challenging pandemic trading environment continues and it is impossible to give a definite outlook for 2021. Our Irish Hotels will reopen in June and while Spain may also reopen for the Summer, we don't expect significant visitor numbers there until the Autumn. The longer term outlook is that we don't expect to see a return to 2019 trading levels until 2024/25.

In the meantime, cash/liquidity continues to be the focus, as well as maintaining our assets and protecting and supporting our people. Unfortunately, the vast majority of our staff were laid off when the pandemic struck and it is our hope to bring back these people as soon as possible once our facilities re-open and trading starts to improve.

# Chairman's Statement continued

#### B) BULBERRY PROPERTIES LIMITED (BERLIN)

Our investment in development lands at Schönefeld on the edge of the city of Berlin and close to the capital's new Willy Brandt Airport remains our third largest interest.

In January 2020, Bulberry completed the sale of 220,890 sqm of land for €88m with the final payment of €20m under this deal received in January 2021. Last year also saw the sale of a smaller plot for €9.6m, which closed in April 2020. Bulberry's still retains a plot of circa 33,000 sqm, which continues to attract strong interest from developers for residential, office/commercial and logistical purposes. The directors plan to optimise the value of this plot for shareholders by holding this land until the market settles following the Covid-19 disruption. The Willy Brandt airport opened on 31 October 2020 and is now fully operational.

At 31 December 2020, the Group carried its investment in Bulberry at €26m, which represents 11% of shareholders' funds.

## C) OTHER INVESTMENTS

Our remaining Balance Sheet consists of a portfolio of smaller investments totalling €16m, net cash balances of €6m and other net assets of €2m. The investments include international equities, private companies and private equity funds, together with an Irish venture capital fund. In 2020, we divested of €4.6m of investments materialising a gain of €2.31m on the 2019 year-end valuations, and purchased new investments to the value of €6m.

#### **DIVIDEND**

Your Directors gave long and sustained consideration to the possibility of proposing a dividend payment to you. Our conclusion is not to propose a dividend in the current circumstances. Our reasoning is as follows:

 Although Covid-19 appears at the time of this report to be coming under control to some degree there is still major uncertainty concerning the next year or so.

- Although our Group result is great and is over three times the 2019 result, all of the profit arises in our subsidiary company Bulberry Properties of which we own 61% and the associated cash will not be distributed until as late as 2023.
- Without the Bulberry profit contribution, your Group sustained a loss of €5.7m in 2020. This was totally due to Covid-19 and arose in FBDH&R where there was a profitability turnaround of €15.3m. This cash shortfall had to be underpinned by the Group and is not over yet. Also Group indebtedness stood at some €57.3m at Balance Sheet date.
- No PLCs have tended to pay a dividend and, although we are not quoted, we are a public interest company.

Your Directors therefore have for the year 2020 results decided on a cautionary and uncertainty basis not to propose a dividend. Your Directors will keep the matter under constant review with the intention of returning to a constructive dividend policy as soon as is practicable.

### SHARE DEALING SERVICE

The private grey market in the Company's shares operated by Davy Select has continued to facilitate trading, with a total of 194,317 shares traded in 2020 (2019: 814,341 shares) at an average price of 90 cents per share (2019: 98 cents). Davy Select are available to assist shareholders with their queries and they may be contacted at 01-6149000 or davyselect@davy.ie.

The Company remains open to new farmer shareholders and your Board's policy is to continue to maintain our character as a farmers' company.

# **SHARE REGISTRARS**

Link Registrars Limited manage share dividend payments, and the registration and certification of share transfers arising from the settlement of estates and private transactions. They may be contacted at 01-5530050 or enquiries@linkgroup.ie.

#### **COMPANY WEBSITE**

Our Company website at www.FarmerBusinessDevelopments.ie has been improved and relaunched. The website provides

ready access to useful investor information, company announcements and details of how to transfer shares, as well as the share trade volumes and prices on our private grey market operated by Davy Select.

## **CONCLUSION**

Our Company has performed well in the exceptional circumstances arising from the Covid-19 pandemic during 2020. Our confidence and patience in Berlin is now showing handsome returns. FBD Holdings plc has exhibited strong underlying profitability and is wellpositioned for economic recovery. FBDH&R continues to manage its liquidity well, has required no financial support from this Company and is poised to maximise business opportunities as hospitality recovers. While our Company has a strong balance sheet and significant liquidity, the pandemic has created unprecedented uncertainties and our responsibility is to continue to preserve cash until we see a return to a more sustainable business environment. Our top priority remains the health and wellbeing of all our people, our customers, partners and staff, and protecting our business, so that our shareholders can once again enjoy superior returns.

Thank you for your support.

# **Padraig Walshe**

Chairman

13 May 2021

# Board of Directors and Other Information

#### **BOARD OF DIRECTORS**

## **Appointed by Shareholders**

Padraig Walshe (Chairman)
James Kane (Vice Chairman)
Jeremiah Bergin
Barry Donnelly
Michael Kennedy
T. J. Maher

## Appointed by Co-ops

Edmund Lynch Patrick Murphy Neil O'Riordan Tommy Joe Tuffy

## Appointed by IFA

Eddie Downey Joe Healy (appointed 17 Aug 20)

#### SECRETARY AND REGISTERED OFFICE

Bryan Barry, Farmer Business Developments plc, Irish Farm Centre, Bluebell, Dublin 12.

Phone: 353.1.426 0334

Email: bryanbarry@FBDevelopments.ie

## **COMPANY REGISTRATION NUMBER**

122382

## **COMPANY WEBSITE**

www.FarmerBusinessDevelopments.ie

#### **AUDITORS**

Deloitte Ireland LLP, Chartered Accountants and Statutory Audit Firm, Deloitte & Touche House, Earlsfort Terrace, Dublin 2.

#### SHARE REGISTRAR

Link Registrars Limited, Level 2, Block C, Maynooth Business Campus, Co Kildare, W23 F854. Phone: 353.1.553 0050

Email: enquiries@linkgroup.ie

#### **SHARE MARKET**

Davy Select, Davy House, 49 Dawson Street, Dublin 2.

Phone: 353.1.614 9000 Email: davyselect@davy.ie

#### **BANKERS**

Allied Irish Banks, Lower Baggot St., Dublin 2.

## **SOLICITORS**

Arthur Cox, Ten Earlsfort Terrace, Dublin 2.

# Report of the Directors

The Directors present their Annual Report and audited Financial Statements for the year ended 31 December 2020.

## PRINCIPAL ACTIVITY, BUSINESS REVIEW AND PROSPECTS

Farmer Business Developments plc (the Group) is an investment holding company. FBD Hotels & Resorts ("FBDH&R") is one of the Group's largest investments. The activities of FBDH&R consist of hotel operations in Ireland and Spain and investment in properties associated with these activities. Farmer Business Developments plc's other investments are 24.3% (2019: 24.5%) of the ordinary share capital of FBD Holdings plc and a €20m loan note in that company, a 61% (2019: 61%) investment in the Bulberry Group and a portfolio of smaller investments and cash deposits. FBD Holdings plc is an investment holding company. The principal activity of FBD Holdings plc major subsidiary, FBD Insurance plc, is looking after the insurance needs of farmers, private individuals and business owners. Bulberry Group's principal activity is the ownership and development of lands adjacent to the new Berlin airport.

The 2020 results for Farmer Business Developments plc reflect a profit before taxation of €50.69m (2019: €16.08m). After a tax charge of €13.46m (2019: €11.17m), the Group earned a profit after taxation of €37.23m (2019: €14.91m).

The Consolidated Balance Sheet had Net Assets of €252.50m at 31 December 2020, up from €239.53m the previous year.

These numbers are considered to be the key performance indicators of the Group.

Due to the uncertainty of Covid-19 the Group did not declare an ordinary dividend in 2020 (2019: 16 cents). Preference dividends paid in 2020 were €nil (2019: €0.15m). Retained profit for the year was €19.17m (2019: €4.62m).

RESULTS	2020	2019
	€000s	€000s
Profit before taxation	50,691	16,080
Taxation	(13,460)	(1,173)
Profit after taxation	37,231	14,907
Non-controlling interests	(18,062)	(1,835)
Dividend paid on 11% and 14% preference shares	-	(151)
Dividend paid on ordinary shares	-	(8,299)
Movement on Revenue Reserves	19,169	4,622
Net Assets	252,504	239,526

The primary risk faced by the Group is the general economic downturn and uncertainty following the unprecedented spread of Covid-19 across the world. Covid-19 is having a significant impact on our FBDH&R business with all resorts in Ireland and Spain closing and re-opening in line with government regulations. The situation is constantly changing and at this point it is not possible to predict the full extent of the impact of the market down-turn and the impact on our revenues. Given the unique situation the Directors have taken a number of decisive actions to reduce operating cash outflows and maintain liquidity during this period. The Group had a strong balance sheet at 31 December 2020 and had significant headroom on its banking facilities. The Group has engaged early with its bankers Allied Irish Bank plc and as a result of amendments to its financing facilities, the Group expect to be in compliance with its bank covenants at least up to and including 31 December 2022.

# Report of the Directors continued

The Group is in a strong cash position with cash balances of €55.8m at the end of 2020 and remains conservatively leveraged and with supportive bankers has the capacity to manage the business through this unprecedented environment and withstand a prolonged decrease in its business in 2021. The Directors continue to monitor the situation closely and are of the opinion that the Group is well positioned to manage these risks.

The other major risks and uncertainties facing the Group arise from its exposure to interest rate risk, market risk, foreign currency risk and credit risk through its investments, which are explained in note 28. Within the investment portfolio, the principal individual risk is due to the Group's significant investment in FBD Holdings plc, which makes up 38% of shareholder funds. In 2020, despite the negative impact of Covid-19, FBD Holdings plc produced strong financial results with a profit after taxation of €4.4m.

## **DIRECTORS**

The names of the current Directors are listed on page 6.

At the Annual General Meeting on 17 August 2020, Mr Jack Bayly retired as a Director appointed by Shareholders and was ineligible for re-appointment. Mr John Bryan and Mr Barry Donnelly retired as Directors appointed by IFA. The IFA appointed Mr Joe Healy as a Director and he took office on the same day and Mr Barry Donnelly was elected as a Director by the Shareholders.

At the forthcoming AGM on 17 June 2021, Mr James Kane will retire as a Director appointed by Shareholders and the Directors are recommending that he be re-elected.

#### **DIRECTORS' AND SECRETARY'S INTERESTS**

The beneficial interests of the Directors and Secretary of the Company and their spouses, civil partners and minor children in the share capital of the Company, at 31 December 2020 and 1 January 2020 were as follows:

	Number of Ordinary Shares of €0.13 each		Cumulative	of 14% Non- Preference f €1.27 each	Cumulative	of 11% Non- Preference f €0.13 each
Directors:	31/12/20	01/01/20	31/12/20	01/01/20	31/12/20	01/01/20
Jeremiah Bergin	10,000	10,000	-	-	-	-
Barry Donnelly	11,110	11,110	-	-	-	-
Eddie Downey	25,736	25,736	100	100	-	-
Joe Healy (appointed 17 Aug 20)	1,000	1,000	-	-	-	-
James Kane	24,921	24,921	-	-	-	-
Michael Kennedy	30,549	30,549	100	100	3,000	3,000
Edmund Lynch	-	-	-	-	-	-
T.J. Maher	500	500	-	-	-	-
Patrick Murphy	5,185	5,185	-	-	-	-
Neil O'Riordan	3,500	3,500	-	-	-	-
Tommy Joe Tuffy	1,000	1,000	-	-	-	-
Padraig Walshe	10,369	10,369	100	100	-	-
Secretary						
Bryan Barry	16,000	16,000	-	-	-	-

#### DISCLOSURE OF INFORMATION TO AUDITORS

In the case of each of the persons who are Directors at the time the Directors' Report and Financial Statements are approved:

- a) So far as the Director is aware, there is no relevant audit information of which the Company's statutory auditors are unaware; and
- b) Each Director has taken all steps that ought to have been taken by the Director in order to make himself/ herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 330 of the Companies Act 2014.

#### **DIRECTORS' COMPLIANCE STATEMENT**

As required by Section 225 of the Companies Act 2014, the Directors acknowledge that the Directors are responsible for securing the Company's compliance with its relevant obligations; and the Directors confirm that the Directors have implemented the following three procedures in order to comply with the Directors' obligations:

- (a) the drawing up of a "compliance policy statement" setting out the Company's policies that, in the Directors' opinion, are appropriate to the Company, and respecting compliance by the Company with its relevant obligations;
- (b) the putting in place of appropriate arrangements or structures that are, in the Directors' opinion, designed to secure material compliance with the Company's relevant obligations; and
- (c) reviewing of any arrangements or structures that are in place or being put in place.

#### **AUDIT COMMITTEE**

In accordance with Section 167 of the Companies Act 2014, the Company established an audit committee. The audit committee's responsibilities include monitoring:

- (a) the Company's financial reporting process;
- (b) the effectiveness of the Company's systems of internal control and risk management;
- (c) the Company's statutory audit and statutory financial statements; and
- (d) reviewing the independence of the statutory auditor.

## DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors are responsible for preparing the Directors' Report and the Financial Statements in accordance with the Companies Act 2014 and the applicable regulations.

Irish company law requires the Directors to prepare Financial Statements for each financial year. Under the law, the Directors have elected to prepare the Financial Statements in accordance with FRS 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland ("relevant financial reporting framework"). Under company law, the Directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the Company as at the financial year end date and of the profit or loss of the Company for the financial year and otherwise comply with the Companies Act 2014.

# Report of the Directors continued

In preparing those Financial Statements, the Directors are required to:

- select suitable accounting policies for the Parent Company and the Group Financial Statements and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the Financial Statements have been prepared in accordance with the applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for ensuring that the Company keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the Company, enable at any time the assets, liabilities, financial position and profit or loss of the Company to be determined with reasonable accuracy, enable them to ensure that the Financial Statements and Directors' Report comply with the Companies Act 2014 and enable the Financial Statements to be audited. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **SUBSIDIARIES**

The Company's direct subsidiaries are listed in note 29.

#### SUBSEQUENT EVENTS

Subsequent to year end the Group agreed revised debt covenants up until 31 December 2022 and deferred capital repayment terms for 2021 with the Group's lender.

## **INDEPENDENT AUDITORS**

The auditors, Deloitte Ireland LLP, Chartered Accountants and Statutory Audit Firm continue in office in accordance with Section 383(2) of the Companies Act, 2014.

### **ACCOUNTING RECORDS**

The Directors have taken appropriate measures to ensure compliance with Sections 281 to 285 of the Companies Act 2014. The specific measures taken are the use of suitably qualified accounting personnel and the maintenance of appropriate accounting systems. The books of account are located at Irish Farm Centre, Bluebell, Dublin 12.

# ANNUAL GENERAL MEETING

The notice of the Annual General Meeting of the Company which will be held at 10am on 17 June 2021 in the Irish Farm Centre, Bluebell, Dublin 12, is set out on page 47.

## APPROVAL OF FINANCIAL STATEMENTS

The Financial Statements were approved by the Directors on 13 May 2021.

Signed on behalf of the Board:

Padraig WalsheJames KaneChairmanVice Chairman

13 May 2021

# Independent auditor's report

To the members of Farmer Business Developments plc

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Opinion on the financial statements of Farmer Business Developments plc (the 'group')

In our opinion, the Group and Company financial statements:

- give a true and fair view of the assets, liabilities and financial position of the group and parent company as at 31 December 2020; and of the profit of the group for the financial year then ended; and
- have been properly prepared in accordance with the relevant financial reporting framework and, in particular, with the requirements of the Companies Act 2014.

The financial statements we have audited comprise:

the Group financial statements:

- the Consolidated Income Statement;
- the Consolidated Statement of Comprehensive Income;
- the Consolidated Statement of Changes in Equity;
- the Consolidated Balance Sheet;
- the Consolidated Cash Flow Statement; and
- the related notes 1 to 34, including a summary of significant accounting policies as set out in note 1.

the parent Company financial statements:

- the Company Balance Sheet;
- the Company Statement of Changes in Equity;
- the Company Cash Flow Statement;
- the related notes 1 to 34, including a summary of significant accounting policies as set out in note 1.

The relevant financial reporting framework that has been applied in the preparation of the group and parent company financial statements is the Companies Act 2014 and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", as issued by the Financial Reporting Council ("the relevant financial reporting framework").

#### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are described below in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of group and parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **EMPHASIS OF MATTER - COVID-19 PANDEMIC**

We draw your attention to Note 3 in the financial statements concerning the impact of the Covid-19 pandemic on the hotel operations of the group. The Covid-19 pandemic has been a significant event for the hospitality industry, and there is still uncertainty over how the future development of this pandemic will affect the group. At the date of this report, the ultimate financial impact cannot be fully determined. Our opinion is not modified in respect of this matter.

#### CONCLUSIONS RELATING TO GOING CONCERN

In auditing the financial statements we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

# Independent Auditor's Report continued

# To the members of Farmer Business Developments plc

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### OTHER INFORMATION

The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **RESPONSIBILITIES OF DIRECTORS**

As explained more fully in the Report of the Directors, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view and otherwise comply with the Companies Act 2014, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group and parent company or to cease operations, or have no realistic alternative but to do so.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (Ireland), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group and parent company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group and parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the business activities within the group to express an opinion on the consolidated financial statements. The group auditor is responsible for the direction, supervision and performance of the group audit. The group auditor remains solely responsible for the audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that the auditor identifies during the audit.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

## Opinion on other matters prescribed by the Companies Act 2014

Based solely on the work undertaken in the course of the audit, we report that:

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion the accounting records of the group were sufficient to permit the financial statements to be readily and properly audited.
- The parent company's balance sheet is in agreement with the accounting records.
- In our opinion the information given in the directors' report is consistent with the financial statements and the directors' report has been prepared in accordance with the Companies Act 2014.

### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

Based on the knowledge and understanding of the group and parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the provisions in the Companies Act 2014 which require us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions specified by law are not made.

#### **USE OF OUR REPORT**

This report is made solely to the company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Kevin Sheehan**

For and on behalf of Deloitte Ireland LLP Chartered Accountants and Statutory Audit Firm Deloitte & Touche House, Earlsfort Terrace, Dublin 2

17 May 2021

# Consolidated Income Statement

For the financial year ended 31 December 2020

		2020	2019
	Notes	€000s	€000s
Turnover	4	124,619	80,021
Cost of sales		(44,210)	(14,518)
GROSS PROFIT		80,409	65,503
Staff costs	5	(14,481)	(29,677)
Administrative expenses		(15,712)	(22,857)
GROUP OPERATING PROFIT		50,216	12,969
Impairment of hotel assets	12	(1,054)	-
Unrealised loss on investments	15	(32)	(1,399)
Profit on sale of investments	15	2,306	1,456
PROFIT BEFORE INTEREST AND TAXATION		51,436	13,026
Interest income and other similar items	6	1,017	5,482
Interest payable and similar expenses	7	(1,762)	(2,428)
PROFIT BEFORE TAXATION	8	50,691	16,080
Taxation	9	(13,460)	(1,173)
PROFIT AFTER TAXATION		37,231	14,907
Attributable to non-controlling interests	26	(18,062)	(1,835)
PROFIT FOR THE FINANCIAL YEAR		19,169	13,072

The Financial Statements were approved by the Board on 13 May 2021.

# Consolidated Statement of Comprehensive Income

For the financial year ended 31 December 2020

		2020	2019
	Notes	€000s	€000s
Profit for the financial year		19,169	13,072
OTHER COMPREHENSIVE INCOME			
Unrealised (loss)/gains on investments classified as available for sale	13	(10,238)	3,925
TOTAL COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR		8,931	16,997

# Consolidated Statement of Changes in Equity

For the financial year ended 31 December 2020

		Called up share capital presented as equity	Revaluation reserve	Revenue reserves	Capital Redemption reserve	Preference share capital	Non-controlling interest	Total equity
	Notes	€000s	€000s	€000s	€000s	€000s	€000s	€000s
At 1 January 2019		7,117	65,327	132,731	4,074	1,196	18,723	229,168
Non-controlling interest repayment	26	-	-	-	-	-	(24)	(24)
Profit for the Year		-	-	13,072	-	-	1,835	14,907
Other comprehensive income		-	3,925	-	-	-	-	3,925
Dividends approved and paid	11	-	-	(8,450)	-	-	-	(8,450)
At 31 December 2019		7,117	69,252	137,353	4,074	1,196	20,534	239,526
Non-controlling interest repayment	26	-	-	-	-	-	(14,015)	(14,015)
Profit for the Year		-	-	19,169	-	-	18,062	37,231
Other comprehensive loss		-	(10,238)	-	-	-	-	(10,238)
At 31 December 2020		7,117	59,014	156,522	4,074	1,196	24,581	252,504

# Consolidated Balance Sheet

# At 31 December 2020

		2020	2019
	Notes	€000s	€000s
NON CURRENT ASSETS			
Tangible fixed assets	12	144,704	146,088
Investments – available for sale	13	66,606	76,844
Investments – held-to-maturity	14	20,000	20,000
Investments – designated as at FVTPL	15	16,189	12,524
Deferred taxation asset	17(a)	1,337	2,090
		248,836	257,546
CURRENT ASSETS			
Inventories	18	16,829	58,245
Debtors	19(a)	32,048	15,250
Cash and cash equivalents		55,775	18,862
		104,652	92,357
CURRENT LIABILITIES			
CREDITORS: Amounts falling due within one year	20(a)	(38,254)	(35,987)
NET CURRENT ASSETS		66,398	56,370
TOTAL ASSETS LESS CURRENT LIABILITIES		315,234	313,916
NON CURRENT LIABILITIES: Amounts falling due after one year	20(c)	(62,730)	(74,390)
NET ASSETS		252,504	239,526
CAPITAL AND RESERVES			
Called up share capital presented as equity	24	7,117	7,117
Reserves	24	219,610	210,679
SHAREHOLDERS' FUNDS – EQUITY INTERESTS		226,727	217,796
Preference share capital	25	1,196	1,196
SHAREHOLDERS' FUNDS ATTRIBUTABLE TO THE OWNERS		227,923	218,992
Non-controlling interests	26	24,581	210,992
	20		
TOTAL EQUITY		252,504	239,526

The Financial Statements were approved by the Board on 13 May 2021 and signed on its behalf by:

**Padraig Walshe James Kane** Chairman Vice Chairman

The accompanying notes on pages 20 to 46 form an integral part of the Financial Statements.

# Consolidated Statement of Cash Flows

For the financial year ended 31 December 2020

		2020	2019
	Notes	€000s	€000s
OPERATING ACTIVITIES			
Net cash inflow from operating activities	27(a)	70,312	17,235
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of tangible fixed assets		(3,589)	(4,176)
Proceeds from sale and leaseback		684	-
Net cash inflow on sale of land		332	-
Proceeds from sale of quoted and unquoted investments		2,979	4,344
Purchase of quoted and unquoted investments	15	(6,001)	(877)
Purchase of hotel (net of cash acquired)		-	(7,654)
Repayment of non-controlling interest	26	(14,015)	(24)
NET CASH OUTFLOW FROM INVESTMENT ACTIVITIES		(19,610)	(8,387)
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from new bank borrowings		5,259	7,095
Repayments of loan obligations		(19,048)	(5,621)
Ordinary and preference dividends paid	11	-	(8,450)
NET CASH OUTFLOW FROM FINANCING ACTIVITIES		(13,789)	(6,976)
INCREASE IN CASH AND CASH EQUIVALENTS FOR THE YEAR		36,913	1,872
Cash and cash equivalents at the beginning of the year		18,862	16,990
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		55,775	18,862

# Company Balance Sheet

# At 31 December 2020

		2020	2019
	Notes	€000s	€000s
NON CURRENT ASSETS			
Investments – held-to-maturity	14	20,000	20,000
Investments – designated as at FVTPL	15	16,189	12,524
Investment in subsidiaries	16	138,173	196,964
Deferred taxation asset	17(c)	1,250	1,250
		175,612	230,738
CURRENT ASSETS			
Debtors	19(b)	1,971	5,643
Cash and cash equivalents		13,242	2,229
		15,213	7,872
CURRENT LIABILITIES			
CREDITORS: Amounts falling due within one year	20(b)	(1,660)	(39,919)
NET CURRENT ASSETS/(LIABILITIES)		13,553	(32,047)
TOTAL ASSETS LESS CURRENT LIABILITIES		189,165	198,691
CREDITORS: Amounts falling due after more than one year	20(d)	(5,750)	(13,250)
NET ASSETS		183,415	185,441
CAPITAL AND RESERVES			
Called up share capital presented as equity	24	7,117	7,117
Reserves	24	175,102	177,128
ORDINARY SHAREHOLDERS' FUNDS			
	25	182,219	184,245
Preference share capital	25	1,196	1,196
TOTAL SHAREHOLDERS' FUNDS		183,415	185,441

In accordance with Section 304(2) of the Companies Act 2014 the Company is availing of the exemption from presenting its individual Income Statement to the Annual General Meeting and from filing it with the Companies Registration Office. A loss of €2,026,000 (2019: profit €9,036,000) has been reflected in the Financial Statements of the parent Company.

The Financial Statements were approved by the Board on 13 May 2021 and signed on its behalf by:

**Padraig Walshe James Kane** Chairman Vice Chairman

The accompanying notes on pages 20 to 46 form an integral part of the Financial Statements.

# Company Statement of Changes in Equity

For the financial year ended 31 December 2020

		Called up share capital presented as equity	Revenue reserves	Capital Redemption reserve	Preference share capital	Total equity
	Notes	€000s	€000s	€000s	€000s	€000s
At 1 January 2019		7,117	172,468	4,074	1,196	184,855
Profit for the Year		-	9,036	-	-	9,036
Dividends approved and paid	11	-	(8,450)	-	-	(8,450)
At 31 December 2019		7,117	173,054	4,074	1,196	185,441
Loss for the year		-	(2,026)	-	-	(2,026)
At 31 December 2020		7,117	171,028	4,074	1,196	183,415

# Company Statement of Cash Flows

For the financial year ended 31 December 2020

		2020	2019
	Notes	€000s	€000s
OPERATING ACTIVITIES			
Net cash inflow from operating activities	27(b)	5,265	3,476
CASH FLOW FROM INVESTING ACTIVITIES			
Sale of quoted and unquoted investments		2,979	4,344
Purchase of quoted and unquoted investments	15	(6,001)	(877)
Loan repayment received from related companies	16	16,472	7,000
Investment in subsidiary	16	(202)	(133)
NET CASH INFLOW FROM INVESTMENT ACTIVITIES		13,248	10,334
CASH FLOW FROM FINANCING ACTIVITIES			
Loan repayment		(7,500)	(2,750)
Ordinary and preference dividends paid	11	-	(8,450)
NET CASH OUTFLOW FROM FINANCING ACTIVITIES		(7,500)	(11,200)
INCREASE IN CASH AND CASH EQUIVALENTS FOR THE YEAR		11,013	2,610
Cash and cash equivalents at the beginning of the year		2,229	(381)
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		13,242	2,229

# Notes to the Financial Statements

For the financial year ended 31 December 2020

#### 1. STATEMENT OF ACCOUNTING POLICIES

#### A) GENERAL INFORMATION AND BASIS OF PREPARATION AND ACCOUNTING

The Group Financial Statements have been prepared under the historical cost convention as modified to include certain items at fair value, and in accordance with the Companies Acts 2014 and Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

#### B) BASIS OF CONSOLIDATION

The consolidated Financial Statements include the Financial Statements of the Company and its subsidiary undertakings, made up to 31 December 2020. In subsidiary undertakings, control is achieved where the Company has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. The accounting policies of the subsidiaries are in line with those used by the Group.

All intra Group transactions, balances, income and expenses are eliminated on consolidation.

The acquisition of subsidiaries is accounted for using the acquisition method. The cost of acquisition is measured as the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree, plus any costs directly attributable to the business combination. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under FRS102 are recognised at their fair value at the acquisition date.

#### C) TURNOVER

Turnover recognised in the Consolidated Income Statement account represents the total invoice value of goods or services supplied to customers outside the Group during the year, excluding VAT and discounts. Turnover is recognised to the extent that the Group obtains the right to consideration in exchange for its performance. Where payments are received in advance of goods or services provided, the amounts are recorded as deferred income and included as part of creditors due within one year.

Turnover on property sales is recognised on signing of agreements and when the entity has transferred the significant risks and rewards of ownership of the property and the amount of revenue can be measured reliably.

#### D) TAXATION AND DEFERRED TAXATION

Current tax, including Irish corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax arises in respect of all timing differences at the reporting date. Timing differences are differences between taxable profits and total comprehensive income as stated in the financial statements that arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. They are regarded as recoverable to the extent that, on the basis of available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax relating to property, plant and equipment measured using the revaluation model and investment property is measured using the tax rates and allowances that apply to the sale of the asset. Where items recognised in other comprehensive income or equity are chargeable to or deductible for tax purposes, the resulting current or deferred tax expense or income is presented in the same component of comprehensive income or equity as the transaction or other event that resulted in the tax expense or income.

#### 1. STATEMENT OF ACCOUNTING POLICIES continued

#### D) TAXATION AND DEFERRED TAXATION continued

Current tax assets and liabilities are offset only when there is a legally enforceable right to set off the amounts and the Company intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset only if: a) the Company has a legally enforceable right to set off current tax assets against current tax liabilities; and b) the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on the Company and the Company intends either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### E) FOREIGN CURRENCY

The individual financial statements of each company in the Group are stated in the currency of the primary economic environment in which it operates (its functional currency).

The functional and the presentation currency of the Group Financial Statements is Euro, denoted by the symbol €. Transactions in currencies other than Euro are recorded at the rates of exchange prevailing on the dates of the transactions. Monetary assets and liabilities in foreign currencies have been translated into Euro at closing rates at the reporting date. Gains and losses on translation are recognised in the Consolidated Income Statement in the period in which they arise except when they relate to items for which gains and losses are recognised in equity. Non-monetary items are translated at the exchange rate at the date of transaction.

## F) RETIREMENT BENEFITS

The Group operates a number of defined contribution schemes. Costs arising in respect of the Group's defined contribution schemes are charged to the Consolidated Income Statement as an expense as they fall due.

#### **G) DIVIDENDS**

Dividend income from investments is recognised when the shareholders' rights to receive payment have been established. Dividend distribution to the Company's shareholders is recognised as a liability in the Group's Financial Statements in the period in which the dividends are approved.

#### H) TANGIBLE FIXED ASSETS AND DEPRECIATION

All tangible fixed assets are initially recorded at historic cost. Following initial recognition, hotel and golf assets are stated at cost less any accumulated depreciation and any accumulated impairment losses. At each reporting date, the Directors of the Group review the carrying value of its hotel and golf assets to determine if there is any indication that those assets have suffered an impairment loss or reversal of a previous impairment.

Depreciation is provided at rates calculated to write off the cost, less residual value based on prices prevailing at the date of acquisition, of each asset evenly over its expected useful life, over a five to seven-year period. In the case of buildings expected useful life is fifty years.

#### I) REVALUATION OF INVESTMENT PROPERTIES

Investment properties for which fair value can be measured reliably without undue cost or effort on an ongoing basis are measured at fair value annually with any change recognised in the Consolidated Income Statement. The Group obtained independent valuations at the end of 2020 on the Group's investment property assets. The Directors have taken account of these valuations and the continued profitability of the assets, reviewed assumptions on the materialisation of cashflows and assessed current uncertain market conditions and believe there is neither an impairment loss nor fair value credit in the current period.

#### STATEMENT OF ACCOUNTING POLICIES continued

#### J) INVENTORIES

Inventories include golf/hotel consumables and development land which the Group intend to dispose and/ or develop in the short to medium term. Inventories acquired as part of an acquisition are valued at fair value, otherwise they are valued at the lower of cost and net realisable value after making due allowance for any obsolete or slow moving items. Cost includes all expenditure incurred in bringing inventories to their present location and condition. Net realisable value is the estimated selling price, less further costs expected to be incurred to completion and disposal.

#### **K) FINANCIAL INSTRUMENTS**

Financial Instruments are recognised and measured in accordance with Section 12.2(b) of FRS102. Financial Instruments are recognised in the Consolidated Balance Sheet when the Group becomes a party to the contractual provisions of the instrument.

#### (i) Investments classified as at fair value through profit or loss (FVTPL)

Financial assets are classified as FVTPL (fair value through profit or loss) when the financial asset is either held for trading or it is designated as FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition, it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, the entire combined contract (asset or liability) may be designated as FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognised in the Consolidated Income Statement.

#### (ii) Available for sale investments (AFS)

Available for sale investments of the Group include its shareholding in FBD Holdings plc. This investment is stated at fair value, using the closing bid price, with unrealised gains and losses recognised as a revaluation surplus or deficit in the revaluation reserve in the year in which they arise.

In the accounts of the subsidiary company, Farmer Business Developments Assets Ltd, the investment is stated at fair value using the closing bid price, with unrealised gains and losses reflected through the Consolidated Statement of Comprehensive Income.

#### 1. STATEMENT OF ACCOUNTING POLICIES continued

#### K) FINANCIAL INSTRUMENTS continued

#### (iii) Held-to-maturity investments

Held-to-maturity investments are financial assets with fixed or determinable payments that an entity intends and is able to hold to maturity. Held-to-maturity investments of the Group include its interest in FBD Holdings plc Loan Notes. Held-to-maturity investments are recognised on acquisition at fair value. Subsequent to initial recognition held-to-maturity investments are measured at amortised cost, less any impairment using the effective interest rate method. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount of initial recognition. Interest is charged on the loans at the market rate.

#### (iv) Deposits

Term deposits with banks comprise cash held for the purpose of investment. Demand deposits with banks are held for operating purposes.

#### (v) Loans and receivables

Loans are initially measured at fair value plus transaction costs and subsequently carried at amortised cost less any impairment using the effective interest rate method.

#### (vi) Investment in Group company

Financial assets representing the Company's investment in subsidiary undertakings are stated at cost less provision for any permanent diminution in value.

## L) IMPAIRMENT OF FINANCIAL INSTRUMENTS

Financial assets at amortised cost are assessed for indicators of impairment at each reporting date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the investment have been impacted.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

If, in a subsequent year, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss, to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

# M) SHARE CAPITAL

#### **Ordinary Shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are taken as a deduction within equity, net of tax, from the proceeds.

#### **Preference Shares**

Preference shares that do not meet the definition of a financial liability are classified as equity.

#### 1. STATEMENT OF ACCOUNTING POLICIES continued

#### N) TREASURY SHARES

Where the Company purchases its own equity share capital, the consideration paid is deducted from total shareholders' equity and classified as treasury shares until such shares are cancelled or re-issued. Where such shares are subsequently sold or re-issued, any consideration received is included in total shareholders' equity.

#### O) INTEREST-BEARING LOANS AND BORROWINGS

All interest-bearing loans and borrowings are initially recognised at fair value. After initial recognition debt is increased by the finance cost in respect of the reporting period and reduced by repayments made in the period.

#### P) CAPITAL INSTRUMENTS

Equity instruments are included in shareholders' funds. Other instruments, including convertible loan notes are included in liabilities at fair value if they contain an obligation to transfer economic benefits. The finance cost recognised in the income statement in respect of capital instruments other than equity shares is allocated to periods over the term of the instrument at a constant rate on the carrying amount.

#### 2. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 1, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

## Critical Judgements In Applying The Group's Accounting Policies

The following are the critical judgements, that the Directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

The Group obtained independent valuations at the end of 2020 on the Group's tangible fixed assets. The Directors have taken account of these valuations, the trading results of property assets in the Group during 2020, reviewed assumptions on the materialisation of cashflows and assessed current uncertain market conditions and believe there is an impairment on hotel assets of €1.05m and neither an impairment nor fair value credit on its golf and investment property assets in the current period.

Financial instruments are measured subsequent to initial recognition at fair value and grouped into Level 1 to 3 based on the degree to which fair value is observable. Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data.

#### 3. BASIS OF PREPARATION – GOING CONCERN

At the time of approving the financial statements, the Directors are confident that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future and that the Parent Company and Group Financial Statements should be prepared on a going concern basis.

In arriving at this view, the Directors have taken account of the temporary closure of business resorts arising from the Covid-19 outbreak and the material uncertainty related to trading following reopening. The Directors have reviewed projected cashflows to 31 December 2022 taking account of reasonably foreseeable changes in trading performance with a prolonged decrease in its business in 2021 and 2022.

The Directors have also taken account of amendments to its financing facilities and expect to be in compliance with its bank covenants at least up to and including 31 December 2022. The Group remains conservatively leveraged and with revised debt facilities in place with the Group's lenders, the Directors believe the Group can continue to operate and meet its liabilities as they fall due and manage the Group's business through this unprecedented environment. The Group had a strong balance sheet at year end with the Group's net current asset position of €66m, and cash balances exceeding current liabilities by €17.52m.

The Group have taken a number of decisive actions to reduce operating cash outflows during this uncertain period including the following:

- All discretionary P&L spend has been eliminated, and all overheads minimised.
- A significant number of staff have been placed on temporary layoff.
- All non-committed capital expenditure has been cancelled.
- Government supports have been availed of.
- The Group's financing facilities have been amended to provide additional liquidity.

#### 4. TURNOVER - GROUP

(a) By geographical area	2020	2019
	€000s	€000s
Ireland	15,093	29,407
Germany	97,717	8,000
Spain	11,809	42,614
	124,619	80,021

(b) By line of business	2020	2019
	€000s	€000s
Property	99,923	16,145
Hotel and Resorts	24,487	63,667
Lease income	209	209
	124,619	80,021

## 5. STAFF NUMBERS AND COSTS - GROUP

The average numbers of persons, excluding the Directors, employed by the Group during the financial year was 455 (2019: 821) analysed as follows:

	2020	2019
	Numbers	Numbers
Irish operations	298	444
Spanish operations	157	377
Total	455	821

The staff costs comprised:	2020	2019
	€000s	€000s
Salaries and Directors' fees	11,962	24,757
Social welfare costs	2,278	4,335
Pension costs	195	204
Redundancy costs	46	381
Total staff costs	14,481	29,677

Staff costs are stated net after government Covid-19 wage supports of €2.6m. Accrued pension costs payable at 31 December 2020 amounted to €12,027 (2019: €9,801). Included in staff costs above are Directors' fees totalling €160,000 (2019: €108,000).

## 6. INTEREST INCOME AND OTHER SIMILAR ITEMS

	2020	2019
	€000s	€000s
Dividend income	-	4,466
Interest receivable	1,017	1,016
	1,017	5,482

## 7. INTEREST PAYABLE AND SIMILAR EXPENSES

	2020	2019
	€000s	€000s
Interest payable on bank loans and overdrafts	1,752	2,170
Interest payable on other loans	10	258
	1,762	2,428

# 8. PROFIT BEFORE TAXATION

	2020	2019
	€000s	€000s
The profit before taxation is stated after crediting:		
Interest receivable and other similar items	(1,017)	(5,482)
Profit on sale of investments	(2,306)	(1,456)
And after charging:		
Depreciation of tangible fixed assets	3,985	3,835
Impairment of hotel assets	1,054	-
Unrealised loss on investments	32	1,399
Directors' remuneration		
– Fees for services as Directors	160	108

# 9. TAXATION - GROUP

	2020	2019
	€000s	€000s
(a) Analysis of movement in year		
Current taxation charge	13,632	2,624
Deferred taxation asset (note 17 (a))	753	(1,942)
Deferred taxation liability (note 17 (b))	(925)	491
Taxation charge	13,460	1,173

# (b) Factors affecting tax charge for year

The tax assessed for the year is different to the standard rate of corporation tax in Ireland (12.5%) (2019: 12.5%). The differences are explained below:

	2020	2019
	€000s	€000s
Profit before taxation	50,691	16,080
Profit on ordinary activities at standard rate of corporation tax in Ireland of 12.5% (2019: 12.5%)	6,336	2,010
Effects of:		
Non-taxable income/unrealised gains/losses not chargeable/deductible for tax purposes	341	(417)
Income at higher rate	6,541	1,470
Adjustments in respect of prior years	242	(16)
Previously unrecognised tax losses	-	(1,874)
Taxation charge	13,460	1,173

## 10. INFORMATION RELATING TO AUDITORS' REMUNERATION

Remuneration for work carried out for the Company and Group in respect of the financial year by the statutory audit firm, Deloitte Ireland LLP and its affiliates is as follows:

	2020	2019
	€000s	€000s
Description of service		
Audit services		
– Group*	170	183
– Company	43	47
Tax advisory services		
– Group*	162	220
– Company	10	16
Other Non-Audit services		
– Group*	-	1

Fees payable by the Company are included with the fees payable by the Group in each category above.

# 11. DIVIDENDS

	2020	2019
	€000s	€000s
Paid:		
Dividend of nil (2019: 17.78c) per share on the 14% non-cumulative preference shares of €1.27 each	-	89
Dividend of nil (2019: 1.43c) per share on the 11% non-cumulative preference shares of €0.13 each	-	62
Final dividend of nil (2019: 7c) per share on ordinary shares of €0.13 each	-	3,631
Interim dividend of nil (2019: 9c) per share on ordinary shares of €0.13 each	-	4,668
	-	8,450
Proposed:		
Dividend of nil (2020: nil) per share on the ordinary shares of €0.13 each	-	-

<sup>\*</sup>The audit, tax advisory and other service fees are aggregated fees from Deloitte Ireland LLP and its affiliates in Spain.

#### 12. TANGIBLE FIXED ASSETS - GROUP

		Golf	Investment	
Group – 2020	Hotels	Assets	Property	Total
	€000s	€000s	€000s	€000s
Cost:				
At 1 January 2020	147,955	40,304	40,375	228,634
Additions	3,999	364	121	4,484
Disposals	(602)	(181)	(179)	(962)
At 31 December 2020	151,352	40,487	40,317	232,156
Depreciation:				
At 1 January 2020	56,954	25,592	-	82,546
Charge for the year	3,134	851	-	3,985
Disposals	(51)	(82)	-	(133)
Impairment charge	1,054	-	-	1,054
At 31 December 2020	61,091	26,361	-	87,452
Net he alcuelus.				
Net book value:				
At 31 December 2020	90,261	14,126	40,317	144,704
Net book value:				
At 31 December 2019	91,001	14,712	40,375	146,088

Hotel and golf assets have been used as security for bank loans totalling €44.5m (2019: €44.6m).

# **REVALUATION / IMPAIRMENT**

The Group obtained independent valuations at the end of 2020 on the Group's tangible fixed assets. The Directors have taken account of these valuations, the trading results of property assets in the Group during 2020, reviewed assumptions on the materialisation of cashflows and assessed current uncertain market conditions and believe there is an impairment on its hotel assets of €1.05m and neither an impairment nor fair value credit on its golf and investment property assets in the current period.

The following amounts are included under hotel and golf assets above and are held under finance lease contracts:

	2020	2019
	€000s	€000s
Cost	756	72
Accumulated depreciation	(130)	(6)
	626	66

#### 13. INVESTMENTS – AVAILABLE FOR SALE – GROUP

	2020	2019
	€000s	€000s
Balance at start of year	76,844	72,919
Revaluation (deficit) / surplus	(10,238)	3,925
Balance at end of year	66,606	76,844
The balance at year end comprises:		
Investment in FBD Holdings plc		
8,531,948 (2019: 8,531,948) ordinary shares of €0.60 each	63,990	74,228
1,340,000 (2019: 1,340,000) 14% non-cumulative preference shares of €0.60 each	1,608	1,608
1,470,292 (2019: 1,470,292) 8% non-cumulative preference shares of $ \in  0.60 $ each	1,008	1,008
	66,606	76,844

The Company holds 24.3% (2019: 24.5%) of the ordinary share capital of FBD Holdings plc.

FBD Holdings plc is a quoted investment holding Company. The fair value of its ordinary shares at year end was €7.50 (2019: €8.70). Preference shares are included at fair value. The Directors consider the fair value of each 14% preference share to be €1.20 (2019: €1.20) and the fair value of each 8% preference share to be €0.69 (2019: €0.69). The principal activity of its principal subsidiary, FBD Insurance, is looking after the insurance needs of farmers, private individuals and business owners. The registered office of FBD Holdings plc is FBD House, Bluebell, Dublin 12. The financial information shown below and over-leaf has been prepared under International Financial Reporting Standards.

# CONSOLIDATED FINANCIAL INFORMATION ON FBD HOLDINGS PLC (INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2020)

	2020	2019
	€000s	€000s
Income	335,003	365,270
Expenses	(330,201)	(252,790)
Result before taxation from continuing operations	4,802	112,480
Taxation	(412)	(14,255)
Result for the financial year	4,390	98,225
Attributable to:		
Equity holders of the parent	4,390	98,225
	4,390	98,225

# 13. INVESTMENTS – AVAILABLE FOR SALE- GROUP continued

# STATEMENT OF FINANCIAL POSITION OF FBD HOLDINGS PLC AT 31 DECEMBER 2020

	2020	2019
Assets	€000s	€000s
Property, plant & equipment	61,806	66,717
Intangible assets	5,100	2,155
Investment Property	17,051	18,693
Right of use assets	5,635	6,115
Loans	601	611
Deferred taxation asset	1,294	1,222
Financial assets	1,020,810	983,385
Reinsurance assets	123,793	66,350
Retirement benefit asset	10,849	8,723
Current taxation asset	7,510	3,949
Deferred acquisition costs	34,079	33,182
Other receivables	65,402	63,866
Cash and cash equivalents	129,535	94,982
Total Assets	1,483,465	1,349,950
EQUITY AND LIABILITIES EQUITY		
Called up share capital presented as equity	21,409	21,409
Capital reserves Revaluation reserve	24,756 978	22,811
		220 000
Retained earnings	336,838	328,008
EQUITY ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT  Preference share capital	383,981	372,228
TOTAL EQUITY	2,923 386,904	2,923 375,151
TOTAL EQUITY	360,904	3/3,131
LIABILITIES		
Insurance contract liabilities	978,957	866,877
Other provisions	12,067	8,417
Subordinated debt	49,544	49,485
Lease liability	5,843	6,222
Deferred taxation liability	5,421	4,905
Current taxation liability	-	3,128
Payables	44,729	35,765
Total Liabilities	1,096,561	974,799
TOTAL EQUITY AND LIABILITIES	1,483,465	1,349,950

#### 14. INVESTMENTS – HELD-TO-MATURITY

In October 2018 the Company subscribed for €20m Loan Notes issued by FBD Insurance plc. The Loan Notes bear interest at the rate of 5% per annum. The Loan Notes will be redeemed in October 2028. The Loan Notes were recognised on acquisition at a fair value of €20m. Subsequent to initial recognition the Loan Notes are measured at amortised cost, less any impairment using the effective interest rate method.

# 15. INVESTMENTS - DESIGNATED AS AT FAIR VALUE THROUGH PROFIT OR LOSS - GROUP AND **COMPANY**

	2020	2019
	€000s	€000s
Quoted shares (cost €2,377,000) (2019: €8,057,000)	2,225	3,646
Unquoted shares (cost €10,308,000) (2019: €8,472,000)	13,964	8,878
	16,189	12,524

The movements on the above investments are as follows:

	2020	2019
	€000s	€000s
Balance at 1 January	12,524	15,934
Purchase of investments	6,001	877
Sale of investments	(4,610)	(4,344)
Profit on sale of investments	2,306	1,456
Unrealised loss on investments	(32)	(1,399)
Balance at 31 December	16,189	12,524

## 16. INVESTMENT IN SUBSIDIARIES - COMPANY

	2020	2019
	€000s	€000s
Balance at 1 January	196,964	199,308
Advances to subsidiaries	202	133
Gain on subsidiary loan repayment (note 34)	143	-
Revaluation (deficit)/surplus on available for sale investment	(10,238)	3,925
Write down in investment in subsidiary	(19,013)	-
Unwind of discount on loan notes (note 34)	1,205	598
Repayment from Bulberry Properties Limited (note 34)	(16,472)	(5,000)
Part Loan Repayment from PLL Property & Leisure Limited	-	(2,000)
Repayment from subsidiary	(14,618)	
Balance at 31 December	138,713	196,964

Details of subsidiary undertakings are provided in Note 29.

## 17. (a) DEFERRED TAXATION ASSET – GROUP

	2020	2019
	€000s	€000s
Balance at 1 January	2,090	148
(Charge)/credit to Income Statement (note 9 (a))	(753)	1,942
Balance at 31 December	1,337	2,090
Deferred taxation asset is comprised as follows:		
Taxation losses carried forward	1,337	2,090

At the financial year end, the Group has an unprovided deferred tax asset of €1,639,000 (2019: €3,408,000) on unrealised investment losses. In accordance with FRS102, the Directors consider it prudent not to recognise this asset, at this time.

The deferred tax asset relates to tax losses forward.

# 17. (b) DEFERRED TAXATION LIABILITY - GROUP

	2020	2019
	€000s	€000s
Balance at 1 January	10,226	9,735
(Credit)/charge to Income Statement (note 9 (a))	(925)	491
Balance at 31 December	9,301	10,226

Deferred taxation liabilities arise on the unrealised fair value gains on hotel, golf and investment properties using the tax rates and allowances that apply to the sale of these assets.

# 17. (c) DEFERRED TAXATION ASSET – COMPANY

	2020	2019
	€000s	€000s
Balance at 1 January	1,250	85
Credit to Income Statement	-	1,165
Balance at 31 December	1,250	1,250
Deferred taxation asset is comprised as follows:		
Taxation losses carried forward	1,250	1,250

Deferred tax assets in respect of unrealised losses on investments totalling €1,639,000 (2019: €3,408,000) have not been recognised at the reporting date due to uncertainty on the timing and extent of taxable profits.

#### 18. INVENTORIES - GROUP

	2020	2019
	€000s	€000s
Consumables	863	1,005
Land	15,966	57,240
	16,829	58,245

Inventories acquired as part of an acquisition are initially recorded at fair value, otherwise they are valued at the lower of cost and net realisable value after making due allowance for any obsolete or slow-moving items.

The Directors are of the opinion that the carrying values of consumables are not materially different from their replacement cost. Land stock is carried at cost which is lower than replacement cost.

# 19. (a) DEBTORS - GROUP

	2020	2019
	€000s	€000s
Trade and sundry debtors	31,980	14,964
Other debtors	68	286
	32,048	15,250

Trade and sundry debtors include amounts of €5.8m (2019: €9.5m) falling due after more than one year.

Other debtors represent funds advanced in respect of a major refurbishment project at Sunset Beach Club.

# 19. (b) DEBTORS – COMPANY

	2020	2019
	€000s	€000s
Trade and sundry debtors	1,858	5,517
Corporation tax	113	126
	1,971	5,643

# 20. (a) CREDITORS - GROUP AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020	2019
	€000s	€000s
Creditors and accruals	14,722	18,358
Onerous lease provision (note 22)	321	120
Bank loans (note 21 (a))	5,558	14,489
Corporation tax	14,688	1,492
VAT	634	538
PAYE/PRSI	2,331	990
	38,254	35,987

## 20. (b) CREDITORS – COMPANY AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020	2019
	€000s	€000s
Accruals	160	200
Amounts owed to subsidiary companies	-	38,219
Bank loan (note 21 (b))	1,500	1,500
	1,660	39,919

## 20. (c) CREDITORS – GROUP AMOUNTS FALLING DUE AFTER ONE YEAR

	2020	2019
	€000s	€000s
Creditors and accruals	1,631	1,613
Other creditor advances	-	6,862
Bank loan (note 21 (a))	51,798	55,352
Deferred taxation liability (note 17 (b))	9,301	10,226
Onerous lease provision (note 22)	-	337
	62,730	74,390

## 20. (d) CREDITORS – COMPANY AMOUNTS FALLING DUE AFTER ONE YEAR

	2020	2019
	€000s	€000s
Bank loan (note 21 (b))	5,750	13,250
	5,750	13,250

## 21. (a) BANK LOANS - GROUP

	2020	2019
	€000s	€000s
Bank borrowings	57,356	69,841
The maturity of the Group's bank borrowings is analysed as follows:		
On demand or due within one year	5,558	14,489
Between two and five years	50,274	55,352
Greater than five years	1,524	-
	57,356	69,841
Bank borrowings are analysed as follows:		
Included in current liabilities	5,558	14,489
Included in long term liabilities	51,798	55,352
	57,356	69,841

## 21. (a) BANK LOANS - GROUP continued

The current facilities mature in October 2027, with €5.6m of capital repayments due in 2021.

Subsequent to year end the Group agreed revised debt covenants up until 31 December 2022 and deferred capital repayment terms for 2021 with the Group's lender.

All bank borrowings at 31 December 2020 and 31 December 2019 are denominated in Euro. The average rate of interest applicable to total loans is 3% (2019: 3%).

### 21. (b) BANK LOANS - COMPANY

	2020	2019
	€000s	€000s
Bank borrowings	7,250	14,750
The maturity of the Company's bank borrowings is analysed as follows:		
On demand or due within one year	1,500	1,500
Between two and five years	5,750	13,250
	7,250	14,750
Bank borrowings are analysed as follows:		
Included in current liabilities	1,500	1,500
Included in long term liabilities	5,750	13,250
	7,250	14,750

The current facilities mature in 2023 with €1.5m due in 2021.

All Company bank borrowings at 31 December 2020 and 31 December 2019 are denominated in Euro. The average rate of interest applicable to total loans is 3% (2019: 3%).

## 22. PROVISION FOR LIABILITIES AND CHARGES - GROUP

	2020	2019
	€000s	€000s
Onerous lease provision		
Balance at 1 January	457	547
Provision released	(160)	(120)
Unwinding of discount	24	30
Balance at 31 December	321	457
Analysed as:		
Amounts falling due within one year	321	120
Amounts falling due after one year	-	337
	321	457

### 22. PROVISION FOR LIABILITIES AND CHARGES - GROUP continued

In 2012, the sub-lessee of a subsidiary company went into liquidation leading to the creation of an onerous lease provision totalling €2,023,000. The balance of the provision at 31 December 2020 was €321,000 (2019: €457,000) with all €321,000 (2019: €120,000) of this provision included in creditors falling due within one year.

### 23. SECURITY - GROUP AND COMPANY

At 31 December 2020, security was given on bank loans totalling €51.8m (including €7.25m loans to the Company) with Allied Irish Bank, by way of a cross guarantee by FBD Hotels & Resorts Group, a charge over Irish hotel and golf resort assets with a carrying value of €43.9m and a share mortgage over FBD Hotels & Resorts Spanish subsidiaries.

## 24. CALLED UP SHARE CAPITAL PRESENTED AS EQUITY – GROUP AND COMPANY

	2020	2019
Number	€000s	€000s
AUTHORISED:		
Ordinary shares of €0.13 each 99,359,130	12,917	12,917
"B" ordinary shares of €1.27 each 5,000,000	6,350	6,350
	19,267	19,267
ISSUED:		
Ordinary shares of €0.13 each 54,747,876	7,117	7,117

The number of ordinary shares of €0.13 each held as treasury shares at the year-end was 2,877,772 (2019: 2,877,772). This represents 5.3% (2019: 5.3%) of the shares of this class in issue and had a nominal value of €374,000 (2019: €374,000).

## 25. PREFERENCE SHARE CAPITAL – GROUP AND COMPANY

		2020	2019
	Number	€000s	€000s
AUTHORISED:			
14% non-cumulative preference shares of €1.27 each	500,000	635	635
11% non-cumulative preference shares of €0.13 each	10,000,000	1,300	1,300
		1,935	1,935
ISSUED:			
At beginning and end of year			
14% non-cumulative preference shares of €1.27 each	500,000	635	635
11% non-cumulative preference shares of €0.13 each	4,315,050	561	561
		1,196	1,196

The rights attaching to each class of share capital are set out in the Company's Articles of Association. In the event of the Company being wound up, the holders of the 14% non-cumulative preference shares rank ahead of the holders of the 11% non-cumulative preference shares, who in turn, rank ahead of the holders of the ordinary shares of €0.13 each.

## 26. NON-CONTROLLING INTERESTS – GROUP

	2020	2019
	€000s	€000s
Balance at 1 January	20,534	18,723
Repayment of non-controlling interest	(14,015)	(24)
Share of results for the period	18,062	1,835
Balance at 31 December	24,581	20,534

## 27. (a) RECONCILIATION OF PROFIT BEFORE TAXATION TO NET CASH INFLOW FROM OPERATING ACTIVITIES – GROUP

	2020	2019
	€000s	€000s
Profit before taxation	50,691	16,080
Adjustments for:		
Depreciation	3,985	3,835
Interest payable and similar expenses	1,762	2,428
Interest income and similar items	(1,017)	(5,482)
Repossession of timeshare weeks	(210)	(261)
Decrease in inventories	41,416	4,419
Increase in debtors	(15,169)	(5,454)
(Decease)/Increase in creditors	(6,661)	1,292
Decrease in provision of liabilities and charges	(136)	(90)
Decrease in value of investments held at FVTPL	32	1,399
Profit on the sale of investments	(2,306)	(1,456)
Profit on sale of land	(153)	-
Impairment of hotel assets	1,054	-
Cash generated from operations	73,288	16,710
Corporation tax paid	(436)	(2,579)
Interest paid	(3,557)	(2,383)
Interest received	1,017	1,021
Dividends received	-	4,466
Net cash inflow from operating activities	70,312	17,235

## 27. (b) RECONCILIATION OF (LOSS) / PROFIT BEFORE TAXATION TO NET CASH INFLOW FROM **OPERATING ACTIVITIES – COMPANY**

	2020	2019
	€000s	€000s
(Loss)/Profit before taxation	(1,856)	9,171
Adjustments for:		
Interest payable and similar expenses	267	496
Interest income	(1,002)	(1,224)
Dividend income	(23,601)	(4,466)
(Decrease)/increase in creditors	(23,640)	9
Profit on the sale of investments	(2,306)	(1,456)
Gain on subsidiary loan repayment	(143)	-
Unwind of discount/unrealised fair loss on loan notes (note 34)	(1,205)	(598)
Decrease/(increase) in value of investments classified as available for sale	10,238	(3,925)
Write down in investment in subsidiary	19,013	-
Decrease in value of investments held at FVTPL	32	1,399
Cash used in operations	(24,203)	(594)
Corporation tax paid	(157)	(1,429)
Interest paid	(267)	(496)
Interest received	6,291	1,529
Dividends received	23,601	4,466
Net cash inflow from operating activities	5,265	3,476

## 28. RISK MANAGEMENT

The Group recognises the critical importance of efficient and effective risk management. Risk is categorised as follows:

- Capital management risk
- Operational risk
- Liquidity risk
- Market risk
- Credit risk
- Concentration risk
- Sensitivity analysis

Through its interest in its subsidiaries, the Company is exposed to the same risks as the Group.

## (a) Capital management risk

The Group is committed to managing its capital so as to maximise returns to shareholders. The capital of the Group comprises of issued capital, reserves and retained earnings. The Board of Directors review the capital structure regularly to determine the appropriate level of capital required to pursue the Group's growth plans.

#### 28. RISK MANAGEMENT continued

### (b) Operational risk

Operational risk could arise as a result of inadequately controlled internal processes or systems, human error, or from external events.

This definition is intended to include all risks to which the Group is exposed and strategic and Group risks that are not considered elsewhere. Hence, operational risks include for example, information technology, information security, human resources, project management, outsourcing, tax, legal and fraud risks.

In accordance with Group policies, the Board of Directors has primary responsibility for the effective identification, management monitoring and reporting of risks. There are regular reviews by the Board of all major risks. The Board of Directors meet regularly to discuss its investment strategy and the performance of the Group's investments. The Group engages appropriately qualified personnel to look after its administration.

## (c) Liquidity risk

The Group is exposed to daily calls on its cash resources. The Group manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The following table provides an analysis of assets (excluding investment properties) into their relevant maturity groups based on the remaining period at the balance sheet date to their contractual maturities.

Assets 2020	2020 Carrying Value Total	Contracted Value	Cashflow within 1 year	Cashflow 1-5 years	Cashflow after 5 years
	€000s	€000s	€000s	€000s	€000s
Investments – AFS	66,606	66,606	-	-	66,606
Investments – FVTPL	16,189	16,189	1,981	11,373	2,835
Investments – held-to-maturity	20,000	20,000	-	-	20,000
Inventories	16,829	16,829	13,813	3,016	-
Debtors	32,048	32,048	26,240	5,808	-
Bank deposits	55,775	55,775	55,775	-	-
	207,447	207,447	97,809	20,197	89,441

Liabilities 2020	2020 Carrying Value Total	Contracted Value	Cashflow within 1 year	Cashflow 1-5 years	Cashflow after 5 years
	€000s	€000s	€000s	€000s	€000s
Creditors	100,663	100,663	37,933	61,206	1,524
Provision for liabilities and charges	321	321	321	-	-
	100,984	100,984	38,254	61,206	1,524

### 28. RISK MANAGEMENT continued

## (c) Liquidity risk continued

Assets 2019	2019 Carrying Value Total	Contracted Value	Cashflow within 1 year	Cashflow 1-5 years	Cashflow after 5 years
	€000s	€000s	€000s	€000s	€000s
Investments – AFS	76,844	76,844	-	-	76,844
Investments – FVTPL	12,524	12,524	2,696	6,667	3,161
Investments – held-to-maturity	20,000	20,000	-	-	20,000
Inventories	58,245	58,245	55,229	3,016	-
Debtors	15,250	15,250	5,787	9,463	-
Bank deposits	18,862	18,862	18,862	-	-
	201,725	201,725	82,574	19,146	100,005

Liabilities 2019	2019 Carrying Value Total	Contracted Value	Cashflow within 1 year	Cashflow 1-5 years	Cashflow after 5 years
	€000s	€000s	€000s	€000s	€000s
Creditors	109,920	109,920	35,867	63,827	10,226
Provision for liabilities and charges	457	457	120	337	-
	110,377	110,377	35,987	64,164	10,226

The Board of Directors have committed to further investment, as detailed in note 30, which has yet to be drawn down.

## (d) Market risk

The Group has invested in quoted and unquoted shares. These investments are subject to market risk, whereby the value of the investments may fluctuate as a result of changes in market prices, changes in market interest rates or changes in the foreign exchange rates of the currency in which the investments are denominated. The extent of the exposure to market risk is mitigated by the formulation of, and adherence to, strict investment guidelines, as approved by the Board of Directors and employment of appropriately qualified and experienced personnel to manage the Group's investment portfolio.

#### 28. RISK MANAGEMENT continued

### (d) Market risk continued

#### Interest rate risk

The Group is exposed to interest rate risk attached to bank borrowings and deposits held with the financial institutions. The Group regularly reviews the appropriate level of exposure to interest rate risk across its investments. Factors taken into account are interest rate volatility and historical returns.

	2020		20 <sup>-</sup>	19
	Market Value	Weighted average interest rate	Market Value	Weighted average interest rate
	€000s		€000s	
Time to maturity:				
In one year or less	(5,558)	3%	(14,489)	3%
In more than one year, but not more than two years	(5,831)	3%	(5,066)	3%
In more than two years, but not more than five years	(44,443)	3%	(50,286)	3%
After five years	(1,524)	3%	-	-
	(57,356)		(69,841)	

These financial instruments are exposed to fair value interest rate risk. Deposits held and loans received by the Group are at floating interest rates.

### **Equity price risk**

The Group is subject to equity price risk due to daily changes in the market value of its holdings of quoted shares. Equity price risk is actively managed by the Board of Directors using the investment policy which is approved periodically by the Board of Directors. All of its investments are approved in advance by the Board of Directors.

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### 28. RISK MANAGEMENT continued

## **Equity price risk** continued

Investments 2020	Level 1 €000s	Level 2 €000s	Level 3 €000s	Total €000s
Investments – AFS	66,606	-	-	66,606
Investments – held-to-maturity	-	-	20,000	20,000
Investments – FVTPL	2,225	-	13,964	16,189
	68,831	-	33,964	102,795

Investments 2019	Level 1 €000s	Level 2 €000s	Level 3 €000s	Total €000s
Investments – AFS	76,844	-	-	76,844
Investments – held-to-maturity	-	-	20,000	20,000
Investments – FVTPL	3,646	-	8,878	12,524
	80,490	-	28,878	109,368

The values attributable to the unquoted investments are derived from a number of valuation techniques. Funds totalling €8,914,000 (2019: €7,628,000) are valued using net asset values at 31 December 2020 provided by the fund administrators. The remaining investments were valued at €5,050,000 (2019: €1,250,000) which the Directors considered to be the net realisable value of these investments at the reporting date.

## Foreign currency risk

The Group holds investment assets and equities in foreign currencies hence exposure to exchange rate fluctuations arise. The Group is primarily exposed to sterling and US dollars. The Group regularly reviews the appropriate level of foreign currency exposure across its investments.

The carrying amount of the Group's foreign currency denominated monetary assets at the reporting date is as follows:

	2020	2019
	€000s	€000s
GBP	1	2
USD	2,835	1,840

## (e) Credit risk

Credit risk is the risk of loss in the value of financial assets due to counterparties failing to meet all or part of their obligations. Financial assets are graded according to current credit ratings issued. All of the Group's bank deposits are with a financial institution which has a sovereign guarantee.

None of the investments are past due or impaired.

### 28. RISK MANAGEMENT continued

### (e) Credit risk continued

The carrying amount of financial assets recorded in the Financial Statements represents the Group's maximum exposure to credit risk. The maximum credit risk which the Group is exposed to is detailed as follows:

	2020	2019
	€000s	€000s
Debtors	32,048	15,250
Cash	55,775	18,862
Investments – quoted	2,225	3,646
Investments – unquoted	13,964	8,878
Investments – available for sale	66,606	76,844
Investments – held-to-maturity	20,000	20,000
	190,618	143,480

## (f) Concentration risk

Concentration risk is the risk of loss due to overdependence on a singular entity or category of business. At 31 December 2020, the Group had concentrated 84.3% (2019: 88.5%) of its investments in one company, FBD Holdings plc.

## (g) Sensitivity analysis

The table below identifies the Group's key sensitivity factors. For each sensitivity test the impact of a change in a single factor is shown, with other assumptions left unchanged.

Sensitivity factor	Description of sensitivity factor applied
Interest rate	The impact of a change in the ECB benchmark reference interest rate by +/- $0.5\%$
Exchange rate movements	The impact of a change in foreign exchange rates by +/- 5%
Equity market values	The impact of a change in equity market values by +/- 10%
Property market values	The impact of a change in property market values by +/- 10%

The above sensitivity factors are applied with the following pre-tax impacts on profit and shareholders' funds at 31 December 2020 and at 31 December 2019:

		2020	2019
		€000s	€000s
Interest rate	0.5%	(264)	(297)
Interest rate	(0.5%)	264	297
FX rates	5%	142	92
FX rates	(5%)	(142)	(92)
Equity	10%	8,138	8,602
Equity	(10%)	(8,138)	(8,602)
Property	10%	5,633	9,882
Property	(10%)	(5,633)	(9,882)

## 28. RISK MANAGEMENT continued

### Limitations of sensitivity analysis

The above table demonstrates the effect of a change in a key assumption while other assumptions remain unchanged. In reality, there is a correlation between the assumptions and other factors. It should also be noted that these sensitivities are non-linear, and larger or smaller impacts should not be interpolated or extrapolated from these results.

The sensitivity analysis do not take into consideration that the Group's assets are actively managed. Additionally, the financial position of the Group may vary at the time that any actual market movement occurs.

Other limitations in the above sensitivity analysis include the use of hypothetical market movements to demonstrate potential risk that only represent the Group's view of possible near-term market changes that cannot be predicted with any certainty and the assumption that all interest rates move in an identical fashion.

#### 29. SUBSIDIARY COMPANIES

Direct Subsidiaries	Nature of Operations	Registered Office	% owned
City Investment Advisors Ltd (note i)	Investment trading company	FBD House, Bluebell, Dublin 12	100%
Farmer Business Developments Assets Ltd (note i)	Investment trading company	Irish Farm Centre, Bluebell, Dublin 12	100%
Farmer Business Developments Investments Ltd (note i)	Investment trading company	Irish Farm Centre, Bluebell, Dublin 12	100%
Farmnom Ltd (note i)	Investment trading company	Irish Farm Centre, Bluebell, Dublin 12	100%
PLL Property & Leisure Ltd (note i)	Property and Hotels	Citywest Business Centre, 3013 Lake Drive, Citywest, Dublin 24.	100%
Bulberry Properties Ltd	Property Development and Investment	1 Castlewood Avenue Rathmines, Dublin 6	61%
Hawridge Properties Ltd	Property Development and Investment	1 Castlewood Avenue Rathmines, Dublin 6	61%

### Note (i) Guarantees

Farmer Business Developments plc's 100% Irish subsidiaries (noted above) are exempt from filing their financial statements in the Companies Office with their annual returns, as required by Section 347 and 348 of the Companies Act 2014, because, in accordance with Section 357 of that Act, Farmer Business Developments plc, the parent Company, has quaranteed all amounts shown as liabilities in the statutory financial statements of these subsidiaries for the financial year ended 31 December 2020.

### **30. INVESTMENT COMMITMENTS**

The Board of Directors have committed to further investment of €6,417,000 (2019: €3,359,000) which has yet to be drawn down.

## 31. CONTINGENT LIABILITIES

There were no contingent liabilities at 31 December 2020 or 31 December 2019.

### 32. SUBSEQUENT EVENTS

Subsequent to year end the Group agreed revised debt covenants up until 31 December 2022 and deferred capital repayment terms for 2021 with the Group's lender.

## 33. COMPARATIVE FIGURES

Comparative figures have been reclassified where necessary to ensure consistency with current year presentation.

#### 34. RELATED PARTY TRANSACTIONS

As detailed in note 13, the Group has a 24.3% (2019: 24.5%) shareholding in FBD Holdings plc. During 2018, the Company subscribed for €20m Loan Notes issued by FBD Holdings plc (note 14).

In 2018, the Group completed a restructure of the Bulberry Group loan notes. As part of this restructure, the Bulberry Group repaid €10.025m in 0% loan notes to the Company. There was an unrealised fair value loss in 2018 of €1.803m and an unwind of discount of €0.598m in 2019 on the remaining loan notes. In 2020 the Bulberry Group repaid all outstanding loan notes for €16.472m resulting in a gain of €0.143m on the repayment of loan notes and an unwind of discount of €1.205m.

The Company is availing of the exemption available in FRS102 Section 33.1(A) not to disclose transactions with its wholly owned subsidiaries.

There are transactions with Directors in the normal course of business with the hotels, however, these are not material.

For the purposes of the disclosure requirement of FRS102, the term "key management personnel" (i.e. those persons having authority and responsibility for planning, directing and controlling the activities of the Group) comprises of the Board of Directors, Company Secretary and senior management of FBD Hotel & Resorts Group and Bulberry Properties Group.

The remuneration of key management personnel ("KMP") charged to the Consolidated Income Statement was as follows:

	2020	2019
	€000s	€000s
Short term employee benefits	772	1,122
Amounts payable under long term incentive plans	300	300
Post-employment benefits	46	43
	1,118	1,465

# Covid-19

The wellbeing of Shareholders, employees and service providers is a primary concern for the Directors of the Company. In view of the public health guidelines to avoid indoor gatherings as much as possible and maintain social distancing, and in order to minimise the risk of infection to Shareholders and others, we strongly encourage all Shareholders on this occasion to refrain from attending the AGM in person, to submit their proxy forms remotely and to join the teleconference facility as per the enclosed note. The AGM will take place under constrained circumstances, without our usual social interaction and hospitality, and the venue will be vacated promptly at the end of the meeting.

# Notice of Annual General Meeting

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of the Company will be held in The Irish Farm Centre, Bluebell, Dublin 12, at 10 am on Thursday 17 June 2021 for the following purposes:

#### AS ORDINARY BUSINESS

- 1 To consider the Directors' Report, Auditors' Report and Financial Statements for the year ended 31 December 2020, and to review the Company's affairs.
- 2 By separate resolutions, to elect a **maximum of one** of the following persons as a Director\*:
  - (a) Mr James Kane of Silverbrook Lodge, Kilnacarra, Tullamore, Co Offaly.
  - (b) Mr Brian Marshall of Ballyhaskey, Newtowncunningham, Lifford, Co Donegal.
- 3 To approve the remuneration of the Directors.
- 4 To authorise the Directors to fix the remuneration of the auditors.

## **AS SPECIAL BUSINESS**

- 5 To consider and, if thought fit, pass the following resolution as a special resolution:
  - "That for the purposes of the Companies Act 2014, the reissue price range at which Treasury Shares (as defined by the said Section 106) for the time being held by the Company or any subsidiary of the Company may be re-issued off-market shall be as follows:
  - a) the maximum price shall be an amount equal to 150 per cent of the net asset value, per share, of the Company as determined by the Board;
  - b) the minimum price shall be the nominal value of the share."

## BY ORDER OF THE BOARD

## **Bryan Barry**

Company Secretary
Farmer Business Developments plc

Registered Office: Irish Farm Centre, Bluebell, Dublin 12

24 May 2021

\*Note: The Directors are recommending the election of Mr James Kane.

Mr Richie McBride of Colehill, Newtowncunningham, Lifford, Co Donegal has given notice of his intention to nominate Mr Brian Marshall for election.

# Notes for Shareholders

#### **APPOINTMENT OF PROXIES**

- Every member entitled to attend and vote at the meeting is entitled to appoint a proxy or proxies to attend, speak and vote instead of him/her. A proxy need not be a member of the Company. A form to be used for appointing a proxy is enclosed.
- To be valid this proxy form must be completed, signed and returned to reach the registrars of the Company, by post to, Link Registrars Limited, P.O. Box 1110, Maynooth, Co. Kildare or by hand (during normal business hours) to Link Registrars Limited, Level 2, Block C, Maynooth Business Campus, Co Kildare, W23 F854 or the registered office of the Company at The Irish Farm Centre, Bluebell, Dublin 12, not less than forty-eight hours before the time of the meeting.

#### NOMINATION OF DIRECTORS

No person other than a Director retiring at the meeting shall, unless recommended by the Directors, be eligible for election to the office of Director at any general meeting unless, not more than three months following the financial year end there shall have been left at the registered office notice in writing signed by a member duly qualified to attend and vote at the meeting for which such notice is given, of his intention to propose such person for election and also notice in writing signed by that person of his willingness to be elected.

### SHAREHOLDERS' ENTITLEMENT TO ATTEND AND VOTE

- An ordinary share shall confer on the holder thereof the right to receive notice of, attend and vote at general meetings of the Company.
- An 11% preference share shall confer on the holder thereof the right to receive notice of, attend and vote at general meetings of the Company.
- A 14% preference share shall not confer on the holder thereof the right to receive notice of, or to attend or vote at general meetings of the Company.



Farmer Business Developments plc
Irish Farm Centre, Bluebell
Dublin 12

Company Secretary: 01 426 0334 or bryanbarry@FBDevelopments.ie

We b site: www. Farmer Business Developments. ie

Shareholder enquiries: Link Asset Services 01 553 0050 or enquiries@linkgroup.ie

Private share market: Davy Select 01 614 9000 or davyselect@davy.ie